

THE KANSAS LAND TRUST

ANNUAL REPORT 2021





A MESSAGE FROM KLT BOARD PRESIDENT DEAN GOODELL

Dear Friends of KLT,

In 2021, with gratitude and hopefulness, the KLT Board of Directors launched the search for the next Executive Director to lead our organization through the coming years.

First, we must acknowledge the expertise, dignity and dedication to excellence that our current Executive Director, Jerry Jost, has brought to this role and work over the past 13 years. Under Jerry's guidance, we have preserved more than 34,000 acres, cultivated landowner relationships, and monitored protected lands. We have also cultivated a financially mature and stable organization well-positioned to grow and expand in new directions as we move into the coming years.

Over the course of its 31-year history, the Kansas Land Trust has helped preserve special places across our state, working to ensure the lands of Kansas are preserved forever for the people and animals who live here—as farms, natural prairie, woodlands, and spaces for public enjoyment.

The board is pleased to help guide the search for a leader to take us into our fourth decade, setting us up to continue our legacy and expand and grow into a new and exciting future. The Kansas Land Trust is dedicated to preservation and conservation, as well as to growth, adaptation, and the service of people and creatures across our state. We are excited to discover together where our new leadership will take us, and are walking into our shared future with gratitude and hope.

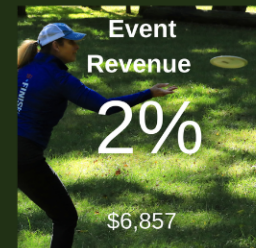
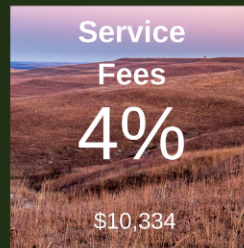
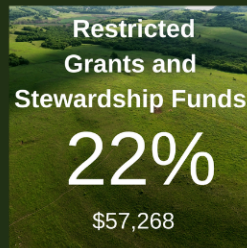
Sincerely,
Dean Goodell,
Board President

2021 Financial Summary

The Kansas Land Trust's fiscal year runs from January 1 through December 31. In mid-2022, Summers, Spencer & Company will complete the 2021 financial compilation. This report will be available upon request. A copy of the Kansas Land Trust's Form 990 is available at www.guidestar.org.

2021 Revenue

In 2021, private donations contributed 71% of the overall support for our conservation and education efforts. Grants and restricted funds contributed 22%; service fees including with the Army Compatible Use Buffer program provided 4%; events contributed 2%; and investment income made up 1% of the **\$265,371 total earned revenue in 2021**.



2021 Expenses

KLT's total earned revenue in 2021 exceeded the **overall operational expenses of \$151,972** enabling KLT to prepare for a successful transition in executive leadership in 2022 including enhanced staff capacity. This successful fundraising contributed to a savings of unrestricted funds which could cover an estimated 18 months of routine KLT operations.

In 2021, stewardship of existing conservation easements and development of new conservation easements made up 59% of the 2021 budget expenses. Other expenses include management (16%), education and outreach (13%), and fundraising (12%).



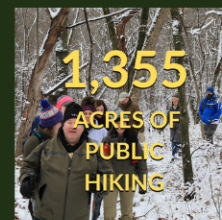
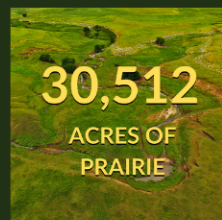
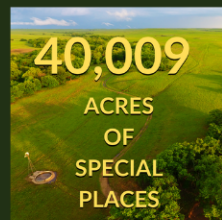
2021 Outcomes



Vital Signs of Financial Health and Sustainability



Lasting Impact of Your Donations



2021 KLT Board Members

Dean Goodell
President

Julie Coleman
Vice President

Judy Burch
Secretary

Dawn Buehler
Treasurer

Brad Loveless

Myrl Duncan

Kelly Kindscher

Scott Thellman

Karen McCulloh

Debra Baker

Kate Hauber

Jessica Kellner

2021 Staff, Interns, and Associates

Jerry Jost
Executive Director

Liz Weslander
Communication Specialist

Sara Taliaferro
Consultant

Tony Hayden
Investment Consultant

Harrison Jones
Conservation Intern

Avery Koerner
Conservation Associate

Courtney Masterson
Consultant

2021 Volunteers

Andrew French, Charles Gabrielli, Dean Goodell, Eric Weslander, Holly Campbell, Josh Rubino, Lee Allard, Mary Kowalski, Ralph and Roma Earles, Scott Carlberg, Tony Hayden, Deborah Altus.

2021 Grant Funders

Douglas County Community Foundation

Douglas County Heritage Conservation Council

Evergy Community Impact Program

2021 Event Sponsors and Donors

Suburban Lawn and Garden

Boulevard Brewing Company, Costco, Walmart, F.I.T. Muscle & Joint Clinic

2021 Contributors

Ruth Anne and Jacob Abraham	Robert Beck	Dennis Brown	Patricia Casey
Amy Albright and Doug Davison	Sylvia and Richard Beeman	Eugenia Bryan	Paul and Catherine Chambers
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Morgan Barrett	Peter Carttar and Rosalea Postma-Carttar	Michelle Crozier and Doug Wesselschmidt	William Cutler

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Georgann Eglinski and Ron Schorr	John and Dorothy Fulmer	Robert and Lynne Haines	Jeannette Hierstein
Lisa Eitner	Mary Fund	Robert N. and Mary L. Haines	James and Sandra Hillesheim
Julie Elfving	Sue Ann and Steven Funk	Phylis Hancock	
Connie Emerson	Brenda Gadd		

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Sue and Dick Himes	Nancy Jorn and Stuart Beals	Jane Koger	Catherine Logan
Shirley and Doug Hitt	Jerry Jost and Deborah Altus	Mary Kowalski	Joy and Bob Lominska
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Katherine Hoggard	Hilary Kass	Margo Kren	Brad and Mindy Loveless
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	Larry Koerner		

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2021 Contributors (continued)

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David Seamon	Ellen and Jerry Stauffer	Deanell and John Tacha	Marilyn Unruh
Ron Seibold	Mary Stauffer	Chip and Toni Taylor	David Van Hee
Susan and Larry Seitz	Rick Stein and Mary Howe	Nancy and Scott Thellman	Marjorie and Lynn Van Buren
Emelia Seubert	Steven Stemmerman	Scotty Thellman	Cheri Varvil
Larry and Barbara Shepard	Betty Sterling	David Thiel and Sarah Goodwin Thiel	Matthew Veatch
Thomas Shields	Rebecca and Eric Stevenson	Heather Thompson	Regis Vialle
Greg Shipe and Charlee Glinka	Bianca Storlazzi	Giles Thompson	Will Vunderink and Anna Archibald
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Kenneth and Kristie Stafford	Patrick Suzeau and Muriel Cohan	Sarah Trulove and James Woelfel	Alice Weis
			Sally and Darrel Weslander
			Norman Westhoff
			Wayne White

2021 Contributors (continued)

Joan and Peter
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Virginia Wulfkuhle

Mike and Linda
Wildgen

M.J. Willoughby

Charles Wittig

Carolyn Young

Karen Wiley

Eugene Wilson

Joyce and Ron Wolf

2021 Memorial & Tribute Gifts

The following donors made contributions to the Kansas Land Trust in honor of the following individuals.

Helen Alexander
In memory of Mark Richter

Barry Carroll
In honor of grandson Colin
Lee Carroll

Pete Ferrell
In memory of Joe King

Jean Andrews
In honor of parents Roy and
Virginia Langford

Patricia Casey
In honor of parents Isabel
and Wayne Casey

John Fulmer
In memory of Gary Tegtmeier

Martha Altus Buller
With gratitude to Jerry Jost

Anthony Clum
In honor of Doris Ann Clum

Dean Goodell
In memory of Gary
Tegtmeier

Julie Barer
In honor of Sarah Smarsh

Julie Coleman
In memory of brother Steve
Greene

Robert Haines
In honor of Jerry Jost

Melinda Ball
In loving memory of Sadie

Frederick Conboy
In honor of Jerry Jost

Patricia Hanson Penner
In memory of Greg Penner

Judy Burch
In honor of Jerry Jost

Joseph Detrixhe
In honor of A.J. Detrixhe

Thomas Hedrick
In memory of Laveta Barnes
Cobb

Nancy Carroll
In honor of Pat and Larry
Rahal

Linda Evans
In honor of Gwilym Evans

Stan Herd
In memory of Dewayne and
Delores Herd

2021 Memorial & Tribute Gifts (continued)

Susan Himes
In memory of Mark Richter

Katherine Hoggard
In honor of Beth Schultz

Bruce Hogle
In honor of Jerry Jost

Gloria Hood
In memory of Roma Jean Earles

Gloria Hood
In honor of Laurie Ward

Lois Klement
In memory of F.A. Mueller

Mary Kowalski
In memory of Gary Tegtmeier

donna luckey
In honor of Kelly Kindscher

Peter Mancall
In honor of Bev and Don
Worster

Frank Martin
In memory of Bill Ward

Ann Manzardo
In memory of Clara Mae
Manzardo

Brad Mayhew
In memory of Thomas Lee
Mayhew

Rick Mitchell
In honor of Laurie Ward

Rick Mitchell
In honor of Jerry Jost

Caleb Morse
In memory of Roma Earles

David Pierce
In honor of Professor Myrl
Duncan

John Porter
In honor of Becky Katzenmeier

Linda Akin Renner
In honor of Tom and Dorothy Akin

Carolyn Schwab
In honor of Jerry Jost

Emelia Seubert
In honor of Abigail Stewart

Larry Shepard
In memory of Bill Ward

Ann Simpson
In honor of Sarah Dean, Jerry Jost
and Howie Ward

Mary Stauffer
In memory of Dick Stauffer

Ellen Stauffer
In honor of Kenneth and Mary
Stauffer

Deanell Tacha
In honor of Beth Schultz

Chip Taylor
In memory of Leonora Elkin
Barker

Chip Taylor
In honor of Jerry Jost

Cathryn Tortorici
In memory of Bill Ward

Jenny Trucano
In honor of David Thiel

Jim Twigg
In honor of Verna Crane

Marilyn Unruh
In memory of Milton C. Unruh

Laurie Ward
In honor of Kelly Barth and
Jerry Jost

Joyce Wolf
In honor of David and Ann
Breecount

Joyce Wolf
In honor of Bill Ward

Carolyn Young
In memory of Smokey
McKinney

2021 FOUNDATION AND FUND CONTRIBUTORS

Do the Right Thing

Piersol Foundation, Inc.

Douglas County Community
Foundation

Richard and Susan Himes Family
Fund

Douglas L. and Shirley U. Hitt Giving
Fund

Simpson Foundation

Houston Family Fund

The Progressive Insurance
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Account

Linda Bailey Fund

The Rickershauser Estabil Fund

Mary Dillon and John Hafker
Charitable Fund

The Stueck Family Foundation

Mosby Lincoln Foundation

Wilderness Community Education
Foundation

Myosotis Fund

KLT Citizen Advisory Panel

Scott Carlberg (Facilitator)

Jon Baum

Bob Culbertson

Nick Abt

Pippin Williamson

Jim Mason

Morgan Barrett

Jane Koger

Jacqueline Smith

Vance Ehmke

Bryan Welch

Miriam Goertzen-Regier

Chuck Otte

Dave Kendall

Honoring Roma Earles



Roma Earles, a long-time friend of KLT, passed away in November 2021. Roma and her husband, Ralph, worked with KLT in 2009 to conserve 134 acres of oak/hickory woodlands and prairie east of Baldwin City (the preserved land is commonly known as the Goat Ranch). Many people knew Roma through her local teaching career and through the artist community that she enjoyed in retirement. She and Ralph have generously shared their conserved land with many friends of KLT throughout the years, and Roma always greeted visitors with genuine interest and kindness.

Honoring Kenny Baum



Friend of KLT Kenny Baum passed away in 2021. Kenny was the landowner of two KLT-protected lands: Mission Valley Fin and Feather in Miami County and the Blair Woodlands in Johnson County. Kenny was a generous friend of the KLT who left conservation legacies throughout Kansas for future generations. This picture shows Kenny next to one of those legacies: a protected section of South Wea Creek on the conserved Mission Valley Fin and Feather property in Miami County.