

THE KANSAS LAND TRUST

ANNUAL REPORT 2020



KANSAS
—LAND TRUST—



A MESSAGE FROM KLT BOARD PRESIDENT DEAN GOODELL

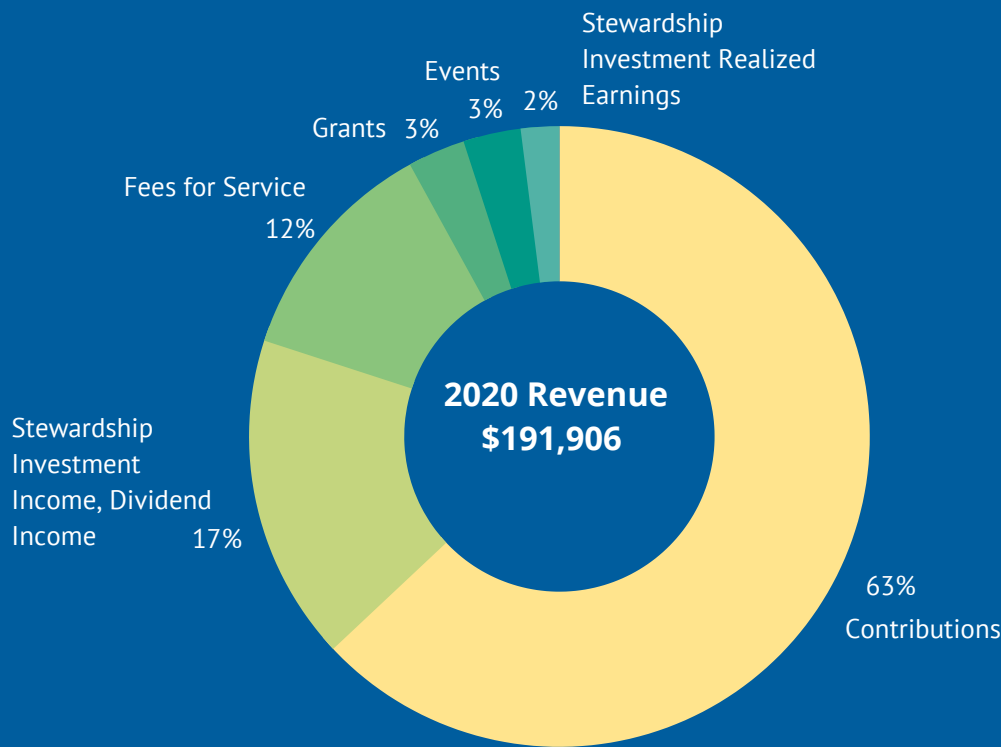
Growing up on a cow/calf, stocker cattle operation in Anderson County, Kansas, I have a special affinity for tallgrass prairie. While many acres of prairie have been lost throughout Kansas to cropland and development, thanks to the Kansas Land Trust, many special places still remain.

In 2020, the Kansas Land Trust celebrated 30 years conserving Kansas. Because of the Covid-19 pandemic, we were unable to celebrate that milestone in person. However, with the help of 81 new donors and an increase of 18 percent in repeat donors from the previous year, together, we were able to monitor and continue to preserve a total of 77 properties across nearly 40,000 acres. This includes more than 30,500 acres of high-quality prairie, as well as 3,200 acres of woodlands, 170 miles of stream banks, and 3,500 acres of prime farmland.

To accommodate Covid-19 social-distancing requirements, KLT staff and members produced multiple videos this year allowing people to tour some of our protected properties from the comfort and safety of their homes. With the help of grant funding, we were also able to develop nature activities that encouraged young families to enjoy the outdoors during the pandemic.

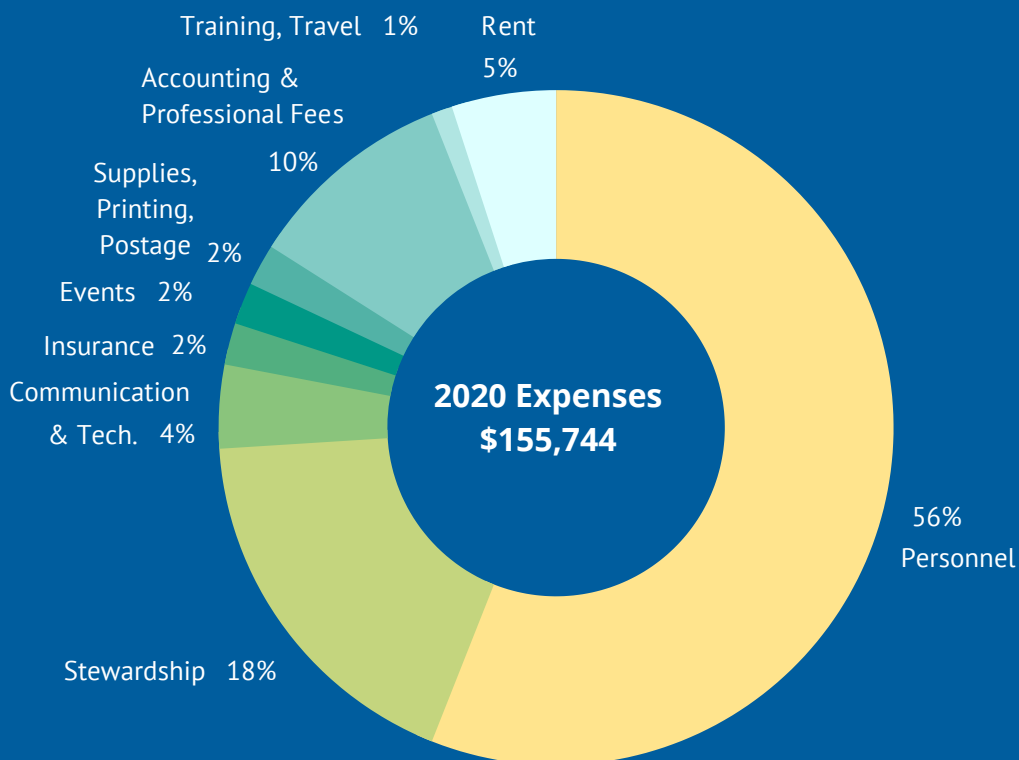
Moving forward this year, KLT will be working with multiple landowners to conserve additional natural areas and habitats. We hope you will stay in touch with KLT by visiting our website and subscribing to our e-news, and by visiting our Facebook page. When it is safe to do so, we hope to lead walks on our protected properties that, with your help, and the help of many, KLT continues to conserve. Maybe we can even do a little late celebrating of our 30th year!

2020 FINANCIAL STATEMENT



Revenue

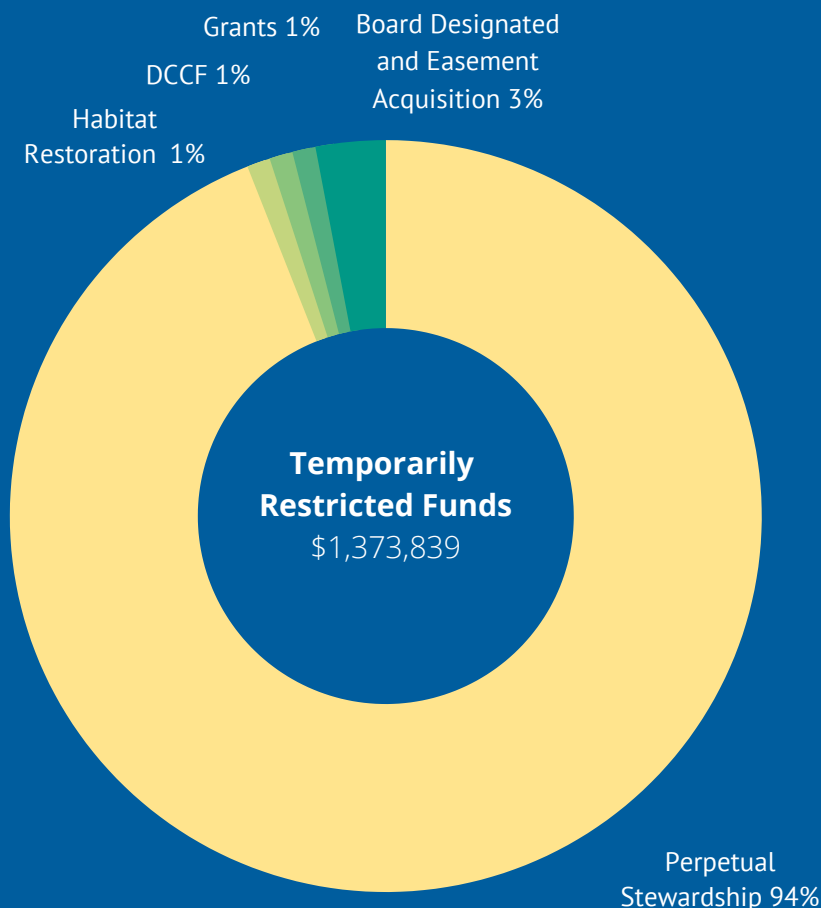
Your donations cover 63% of KLT's revenue. These contributions bring stability and longevity to our shared conservation work. Fees for services include donor landowner's contributions for KLT's conservation easement development services. Income, dividend income and realized earnings are sources of revenue from KLT's stewardship fund investments, which are reinvested as stewardship funds. Grants and the annual disc golf tournament at the Thornfield Disc Golf Course (located on the protected Stueck conservation easement) provide additional revenue.



Expenses

Our land conservation work requires significant personnel investments. Hence, personnel expenses (including interns) made up 56% of KLT's expenses. KLT contracted with Summers, Spencer & Company, PA for its accounting needs, taxes, and financial statements. This financial summary is based on cash basis accounting. Cummins, Coffman, & Schmidlein performed a single audit. This audit disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards. The audit did not identify any deficiencies in internal control over compliance that were considered material weaknesses.

2020 FINANCIAL STATEMENT (CONT.'D)



Temporarily Restricted Funds

With each conservation easement, KLT commits to perpetual stewardship of the protected land. Over the past 30 years KLT has set aside over \$1,293,360 for these stewardship obligations. Working with our investment consultant, Tony Hayden, approximately 70% of these stewardship funds are strategically invested to sustain our stewardship monitoring and enforcement into the foreseeable future. KLT is working to rearrange these investments to reduce their carbon footprint by two-thirds. KLT has funds set aside for habitat restoration and development of new conservation easements.

How is KLT Protecting Kansas Land?



We've spent the last **30** years protecting Kansas land and water.



During this time we've permanently conserved **77** properties, equaling **39,917** acres of Kansas land.

Of this **39,917** acres, we've protected;

30,512
acres of
virgin prairie



3,575
acres of
prime farmland



172
miles of
stream banks



29,931
acres in the
Flint Hills



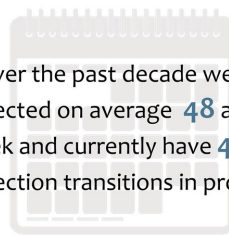
7
properties with a
threatened species



3,249
acres of
woodland



Over the past decade we've protected on average **48** acres a week and currently have **4** land protection transitions in progress.



And did you know that
1,365
acres of our protected properties have public access?



And with your help, every

\$36
donated helps the
Kansas Land Trust
protect another acre of land!



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2020 Memorial & Tribute Gifts

The following donors made contributions to the Kansas Land Trust in honor of the following individuals.

Brad Mayhew
In honor of Tom Mayhew

Ann Manzardo
In memory of Mollie Beattie

Susan Stahl
In honor of Bruce Hogle

Beverly Smith Billings
In memory of Bob Billings

Nancy Carroll
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Linda Evans
In honor of G. R. Evans

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Cathryn Tortorici
In memory of Bill Ward

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In memory of Bernd Foerster

Pat and Edward Kehde
In honor of Kelly Barth

2020 Memorial & Tribute Gifts (continued)

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In memory of Andy Boyd

Mary and Lester Winder
In memory of H. Eugene Chubb

Kathleen and James Jennings
In memory of Gary Tegtmeier

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In memory of Gary Tegtmeier

Edward Scott
In memory of Gary Tegtmeier

Diane Tegtmeier
In memory of Bill Ward and
Gary Tegtmeier

Deborah Borek and David
Wiseman
In memory of Gary Tegtmeier

Honoring Gary Tegtmeier

The Kansas Land Trust community lost a dear friend in July of 2020. Gary Tegtmeier was a true conservationist with a deep appreciation for prairies. In 2018, Gary worked with the Kansas Land Trust to permanently protect the 77-acre Paintbrush Prairie in Anderson County. Gary described his time on the Paintbrush Prairie as "a source of solitude and contentment and joy that is hard to find in other locales." The Kansas Land Trust is proud to serve as the steward of Gary's legacy by protecting this invaluable prairie in perpetuity. Below is a photo of the abundant blooms on Paintbrush Prairie from spring of 2020.

